

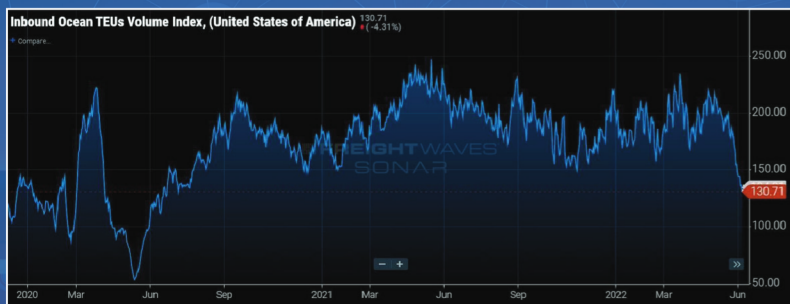
HOW TO MAKE SENSE OF THE CURRENT SUPPLY CHAIN MARKET...



Due to the supply chain headache that has taken over since COVID, understanding "how" your imports and exports are impacted is paramount. Being able to communicate to your end customer 'why' this is occurring and present potential alternative solutions can help maintain and grow a business partnership.

RECENT MARKET CONDITIONS

- In March 2020, you see the "Panic Buy" spike caused by Covid and quickly followed by the shutdowns in China, causing a record low in imports. Since then, a record influx of imports causing significant delays at the ports.
- Port Congestion across the country is causing delays and driving up costs for importers.



SOLUTIONS

There are numerous combinations when it comes to choosing the best option to delivering the material.



TRANSLOADING



DRAYAGE



TRUCKLOAD



INTERMODAL



WAREHOUSING

IMPORT VOLUME

- Ports volumes are ever-changing. By knowing what ports are backed up is critical to planning delivery of your product.
- Staying informed will help reduce the need to be reactive; rather it provides you the ability to be proactive.

CASE STUDY: TIMELINE OF STRAIGHT DRAYAGE VS. DRAYAGE & TRANS-LOADING

- Container becomes available
- Drayman pre-pulls to their yard

- Drayman transloads material at their facility, terminating the container and chassis within the allotted timeline

- Truck picks up the material from the warehouse and delivers

DAY 1-2

DAY 2-3

DAY 4-5

DAY 1-5

DAY 6

DAY 7

DAY 8

DAY 9

- Container becomes available

- Container enters demurrage and per diem begins to accumulate

- Container is pulled to deliver straight through
- Per diem and chassis charges continue to accumulate

- Container is on-site being unloaded
- The container continues to accumulate per diem and chassis charges

- Container is terminated finalizing per diem and chassis charges

