

RISK MITIGATION BEST PRACTICES FOR INVESTORS AND FINANCIAL INSTITUTIONS



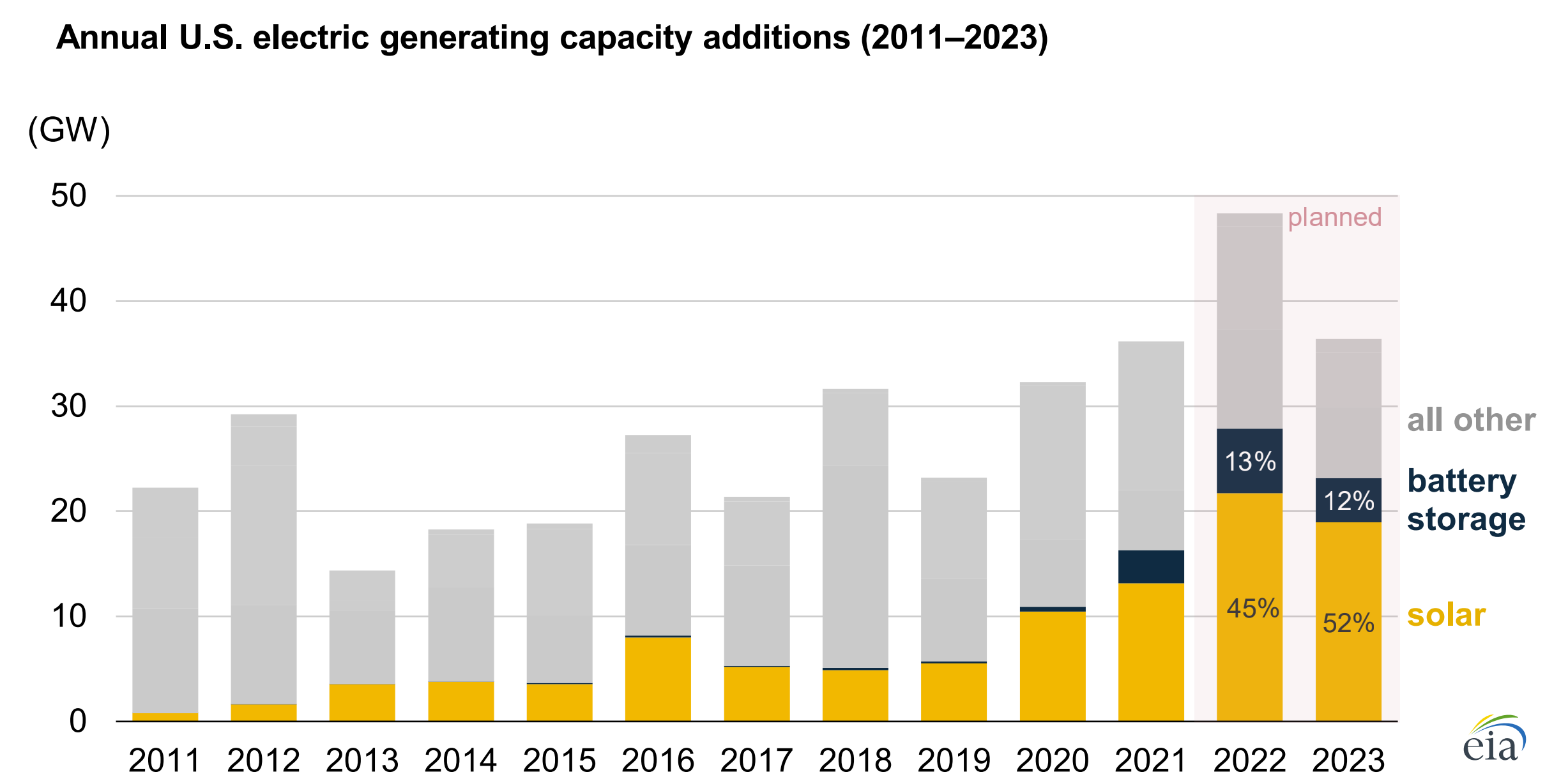
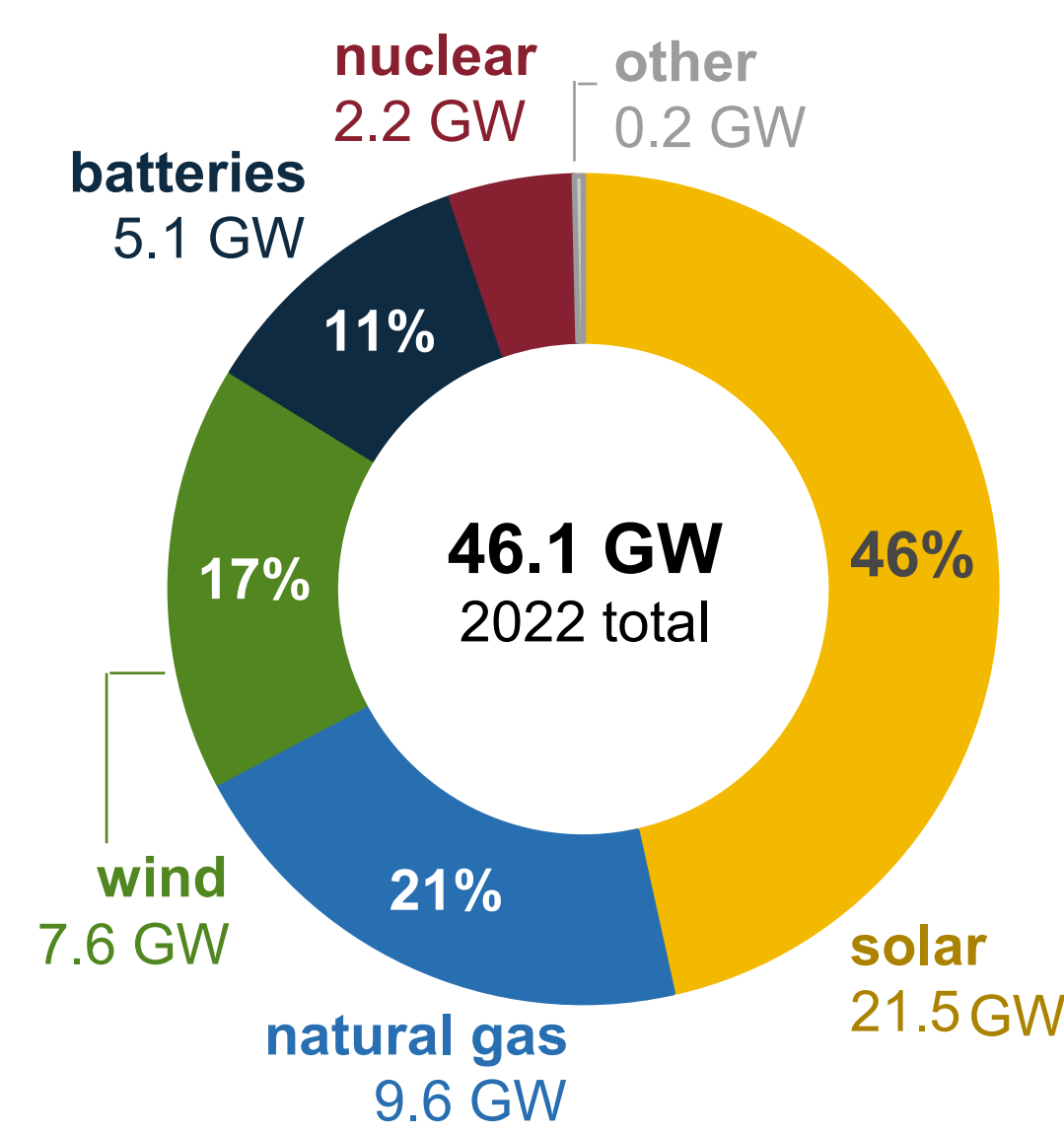
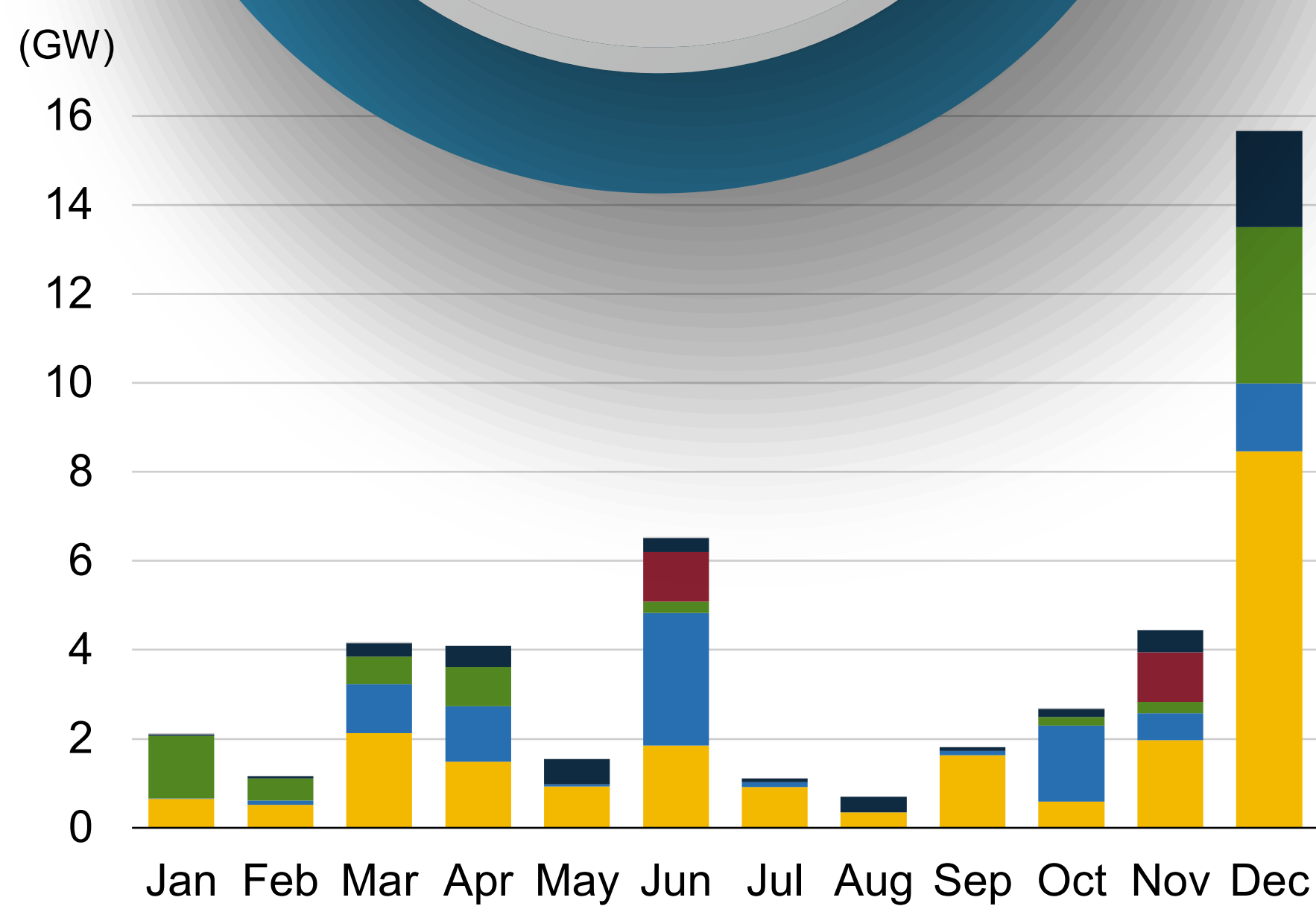
Presented by: Kimberlee Centera, CEO & President



Engaging the right people **early** on can help your project **avoid delays** and **cancellations**.

60%

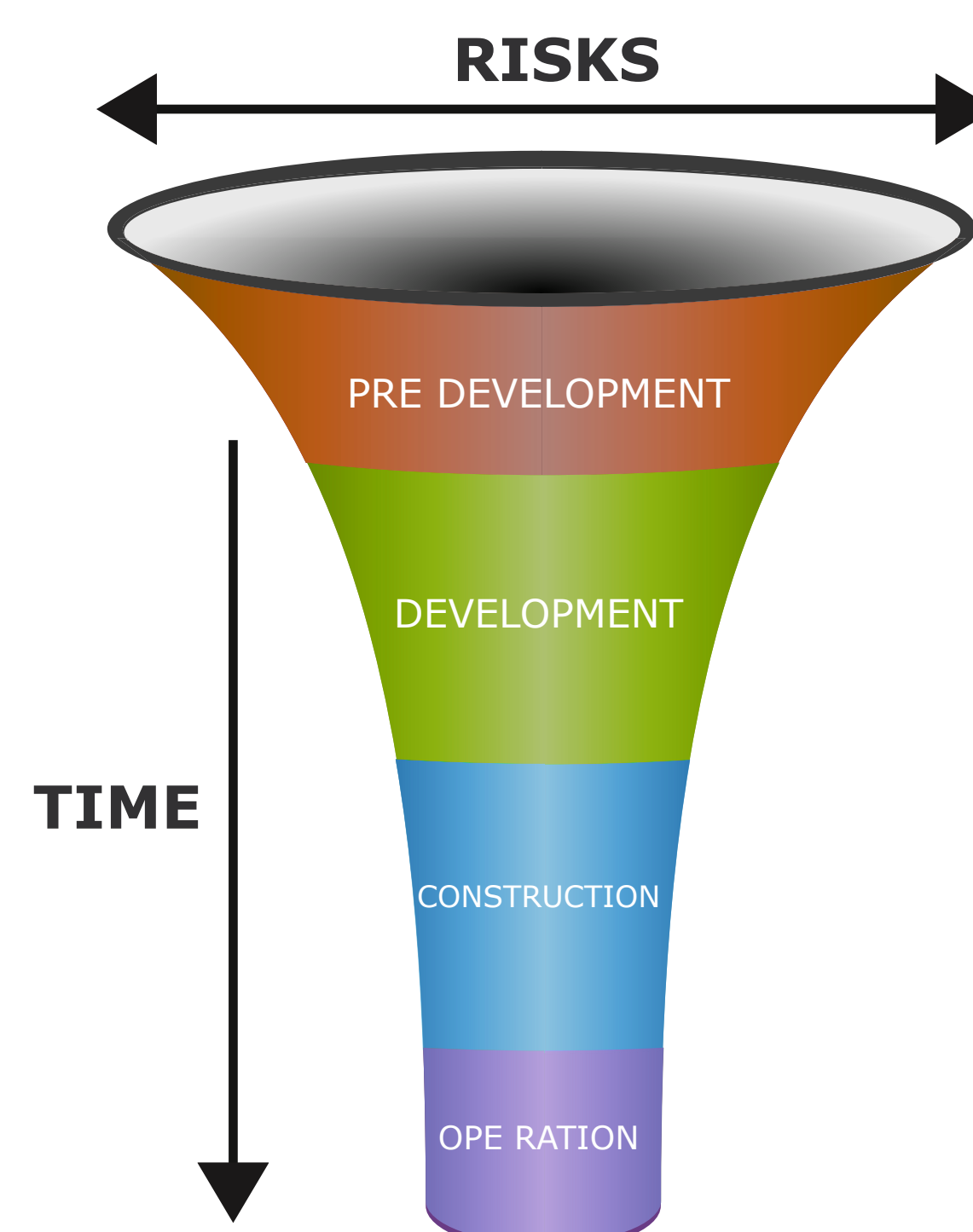
of LOI deals will **NOT** close



IDENTIFY RISKS

- SAVE TIME
- SAVE RESOURCES
- INSTILL INVESTOR CONFIDENCE

Best practices risk mitigation framework will identify potential risks and offer pragmatic solutions along the entire project spectrum.



TRANSACTION FOCUSED

- DUE DILIGENCE
- COMPREHENSIVE REVIEW
- POTENTIAL RISKS

Due diligence includes a comprehensive review of legal and financial considerations to discover potential risks and evaluate their impact, and to determine whether the project is a viable investment. Without a risk analysis framework, vital considerations are often overlooked, leading to costly remediation and delays.

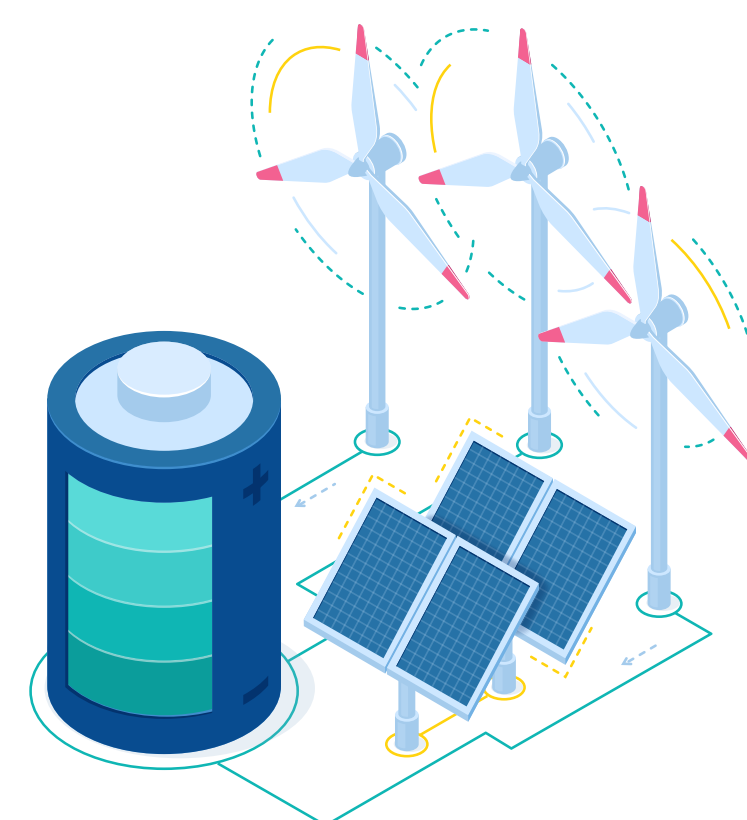


ACHIEVING MILESTONES

A major challenge in project financing is the perception that renewable energy projects are high-risk. A strategic framework instills stakeholder confidence throughout development and financing because it provides a proven roadmap for success.



A comprehensive framework addresses the goals of the investors to ensure that the financial realities of the project are clearly defined, and transaction milestones are met.



BEST PRACTICES

- Off-taker Negotiations such as Power Purchase Agreements (PPA) with utilities or private entities.
- Assessment of off-taker transmission line, ensuring that it meets project completion deadlines.
- Feasibility Analysis and project negotiation must consider reasonable provisions for future phases. Pre-approvals are easier to obtain during the initial planning stage.
- Identification, mitigation, and management of environmental issues.
- Negotiation of PPAs with a clear understanding of the commercial market and the policy environment.
- Environmental, Social and Governance (ESG) Compliance - three key factors that measure the sustainability and ethical impact of an investment.
- Site Feasibility, Fatal Flaw Analysis and a high-level review of permitting and jurisdictional issues including a review of the public agencies that may be involved.
- Compliance Review to ensure that the project adheres to pertinent regulations.
- Title Insurance Review and a comprehensive analysis of the title environment.
- Analysis of mineral severances and oil and gas operations affecting the surface estate.
- Mechanics Lien Coverage and date-down coverage for loan draws.
- ALTA 35 Endorsements and other ALTA coverages, to provide insurance coverage for damage sustained by the insured for the removal or alteration of improvements.
- High-level Transmission Analysis along with transmission capacity assessment.
- Tribal Rights, state lands and other public agency impacts.

